



SOCRATES D. CONSTANTINOU & SON S.A
 PARENT FINANCIAL STATEMENTS as of SEPTEMBER 30th, 2004 (January 1st - September 30th 2004) Reg No. 8349/06/B/86/02

ASSETS		<u>AMOUNTS UNTIL</u> 30.09.2004	<u>AMOUNTS UNTIL</u> 30.09.2003	LIABILITIES AND EQUITY	
B. ESTABLISHMENT EXPENSES		<u>16.924,70</u>	<u>126.333,55</u>	A. CAPITAL AND RESERVES	
C. FIXED ASSETS				<u>AMOUNTS UNTIL</u> 30.09.2004	<u>AMOUNTS UNTIL</u> 30.09.2003
II. Tangible assets	19.186.011,65	18.591.577,11		I. Share Capital	8.178.804,40
Less: Accumulated Depreciation	<u>8.644.438,37</u>	<u>7.566.883,86</u>		(13,191,620 shares x 0.62 Euro)	8.178.804,40
	10.541.573,28	11.024.693,25		II. Paid in Capital in Excess of par	12.150.233,31
III. Participations & other long-term financial assets	<u>1.202.426,03</u>	<u>1.960.382,00</u>		III. Revaluation- Investment grants differences	288.616,25
Total Fixed Assets (CII+CIII)	<u>11.743.999,31</u>	<u>12.985.075,25</u>		IV. Reserves	3.270.027,93
				Less: Securities valuation differences	7.871.772,83
D. CURRENT ASSETS				V. Retained Earnings	<u>2.390.473,49</u>
I. Inventories	11.271.915,99	10.707.985,11		Total Shareholders Equity (AI+AII+AIII+AIIV+AV)	<u>18.406.382,55</u>
II. Customers	13.199.928,00	13.661.595,33		Results 1/1-30/09/04	<u>2.152.089,61</u>
Other Receivables	8.723.567,79	11.077.960,55		B. PROVISIONS FOR CONTINGENCIES AND EXPENSES	...
III. Securities	209.994,28	28.031,33		C. LIABILITIES	3.587,85
IV. Available Cash	<u>431.170,21</u>	<u>702.839,04</u>		I. Long-term liabilities	
Total Current Assets (DI+DII+DIII+DIV)	<u>33.836.576,27</u>	<u>36.178.411,36</u>		1. Long term liabilities bank account	<u>17.153.311,00</u>
				II. Short-term Liabilities	
TOTAL ASSETS (B+C+D)	<u>45.597.500,28</u>	<u>49.289.820,16</u>		1. Short term liabilities bank account	1.119.360,93
ASSET MEMO ACCOUNTS	<u>11.666.041,83</u>	<u>12.745.241,61</u>		2. Other short term liabilities	<u>4.403.495,28</u>
				Total Liabilities (CI+CII)	<u>5.522.856,21</u>
				D. TRANSIT CREDIT ACCOUNTS	<u>2.362.860,91</u>
				TOTAL LIABILITIES AND EQUITY (A+B+C+D)	<u>45.597.500,28</u>
				LIABILITIES MEMO ACCOUNTS	<u>11.666.041,83</u>

PROFIT AND LOSS ACCOUNT as of June 30th 2004(1.1 - 30.09.2004)

	<u>30.09.2004</u>	<u>30.09.2003</u>	Euros
I. OPERATING RESULTS			
Turnover (Sales)	28.438.026,33	27.886.190,09	
Less: Cost of Goods Sold	<u>17.965.818,78</u>	<u>17.849.089,44</u>	
GROSS OPERATING PROFIT	10.472.207,55	10.037.100,65	
Plus: Other Operating Income	<u>419.848,71</u>	<u>280.169,27</u>	
Total	10.892.056,26	10.317.269,92	
Less: 1. Administrative Expenses	2.484.791,95	2.191.699,56	
2. Selling Expenses	5.263.550,78	4.780.158,10	
3. Financial Results	<u>552.999,98</u>	<u>775.566,47</u>	
Total net operating income before extraordinary items and taxes	2.590.713,55	2.569.845,79	
II. Less: Extraordinary results			
Extraordinary & Non-operating Income-Profits	125.815,05	123.697,40	
Extraordinary & Non-operating Expenses-Losses	339.438,99	299.477,91	
Provisions for extraordinary risks	<u>438.623,94</u>	<u>550.780,51</u>	
Operating & extraordinary results	2.152.089,61	2.019.065,28	
Less: Total depreciation recorded	1.188.245,01	1.280.655,47	
Less: Depreciation included in the operating cost	<u>1.188.245,01</u>	<u>...</u>	
TOTAL NET INCOME before TAXES	<u>2.152.089,61</u>	<u>2.019.065,28</u>	

NOTES

- There are no pledges against fixed assets.
- There are no cases disputed in courts or under arbitration that may significantly affect the financial position or operations of the firm.
- The total number of employed personnel as of 30/09/2004 is 213.
- The basic accounting principles that were followed are the same with the ones used for the preparation of the financial statement at the end of fiscal year.
- The last revaluation of fixed assets took place in 2000 fiscal year, according to L. 2065/92.
- A tax audit has been conducted on the company until 2000 fiscal year.
- In the Assets Account "Securities" is included the acquisition value of shares amounted to Euro 200,896.70
- In accordance with the 4-digit STACOD-2003 classification the company's Net Turnover as of 30/09/2004 by category of economic activity is analyzed as follows:

287.9 Construction of other metallic products	3.140.191,29
514.2 Wholesale of clothing and footwear	103.659,14
514.3 Wholesale of electrical house appliances	2.519.019,46
514.4 Wholesale of china, glassware and cleaning products	19.225.368,52
514.9 Wholesale of other houseware	3.269.591,19
515.6 Wholesale of intermediate products	180.196,73
TOTAL	<u>28.438.026,33</u>

THESSALONIKI, 11/11/2004

THE
CHAIRMAN AND C.E.O

THE
VICE - CHAIRMAN

THE
CHIEF FINANCIAL OFFICER

THE
CHIEF ACCOUNTANT

CONSTANTINOU D.
ID No. L 119476

CONSTANTINOU K.
ID No. Z 905961

MAKRIS G.
ID No. K 178403

FITILIS T
ID No. I 164486- Reg No 15514 A Class