

# SOCRATES D. CONSTANTINOU & SON S.A. CONSOLIDATED FINANCIAL STATEMENTS

ASSETS	6 / 30/ 01			6 / 30/ 00
	in GrD	in EURO	in GrD	in EURO
3. <u>ESTABLISHMENT EXPENSES</u>	136.764.576	401.363,39	65.008.873	190.781,
: FIXED ASSETS				
I. Tangible Assets	3.096.335.960	9.086.826,00	2.418.915.130	7.098.797,
ess: Accumulated Depreciation	1.306.909.534	3.835.391,15	1.064.680.629	3.124.521,
	1.789.426.426	5.251.434,85	1.354.234.501,00	3.974.275,
II. Participations & other long term receivables	27.823.026	81.652,31	23.352.962	68.534,
_				
Total Fixed Assets	1.817.249.452	5.333.087,17	1.377.587.463	4.042.809,8
D. <u>CURRENT ASSETS</u>				
. Inventories	4.477.844.021	13.141.141,66	4.218.503.753	12.380.055,
I. Customers	3.680.041.755	10.799.829,07	2.782.470.889	8.165.725,
Other Receivables	6.425.876.597	18.858.038,44	10.552.495.953	30.968.440,
II. Securities	13.700.000	40.205,43	13.700.000	40.205,
V. Cash at bank and in hand	464.498.747	1.363.165,80	221.901.062	651.213,
Total Current Assets	15.061.961.120	44.202.380,40	17.789.071.657	52.205.639,
E. TRANSIT DEBIT BALANCES	151.470.860	444.521,97	176.173.994	517.018,
TOTAL ASSETS (C+D+E)	17.167.446.008	50.381.352,92	19.407.841.987	56.956.249,
ASSET MEMO ACCOUNTS	883.666.635	2.593.299,00	484.369.583	1.421.480,
LIABILITIES & EQUITY	6/30/2001			6/30/2000
	in GrD	in EURO	in GrD	in EURO
A. SHAREHOLDERS EQUITY				
. Paid in share capital (5,124,000 shares				
X 200 GrD per share)	1.542.324.000	4.526.262,66	1.542.324.000	4.526.262,
Share premium account	4.140.192.000	12.150.233,31	4.140.192.000	12.150.233,
II. Revaluation -Investment grants differences	374.797.297	1.099.918,70	116.396.179	341.588,
V. Reserves	437.261.970	1.283.233,95	413.360.434	1.213.090,
Less: Consolidation differences	-2.260.110.936	-6.632.754,03	-2.260.110.936	-6.632.754,
/. Prior periods' results	1.191.176.563	3.495.749,27	1.144.875.453	3.359.869,
X. MINORITY RIGHTS	-205.496.901	-603.072,34	-83.285.408	-244.417,
TOTAL SHAREHOLDERS' EQUITY	5.220.143.993	15.319.571,51	5.013.751.722	14.713.871,
Six-month profits before taxes	444.752.901	1.305.217,61	299.005.123	877.491,
Tax audit differences	-102.074.917	-299.559,55		
	342.677.984	1.005.658,06	299.005.123	877.491,
B. PROVISIONS FOR LIABILITIES & EXPENSES	206.062.833	604.733,19	289.007.181	848.150,2
C. LIABILITIES				
L. LIABILITIES  I. Long term liabilities	116.534.732	341.994,81	1.629.866.144	4.783.172,
I. Short term liabilities	10.878.055.237	31.923.859,83	11.878.725.225	34.860.528,
Total Liabilities	10.994.589.969	32.265.854,64	13.508.591.369	39.643.701,
D. TRANSIT CREDIT BALANCES	403.971.229	1.185.535,52	297.486.592	873.034,
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TOTAL LIABILITIES & SHAREHOLDERS' EQUITY ( 4+B+C+D) =	17.167.446.008	50.381.352,92	19.407.841.987	56.956.249,



## SOCRATES D. CONSTANTINOY & SON S.A.

PROFIT & LOSS STATEMENT (1/1/2001 - 9/30/2001)

PROFIT AND LOSS STATEMENT		6 / 30 / 01			6 / 30 / 00	
		in GrD	in EURO		in GrD	in EURO
Operating results						
Sales		7.539.432.262	22.125.993,43		7.017.361.911	20.593.872,08
Less: Cost of sales	_	5.406.900.364	15.867.645,97		4.981.121.261	14.618.110,82
Gross Margin	=	2.132.531.898	6.258.347,46	=	2.036.240.650	5.975.761,26
Plus: Other Operating Income		145.953.645	428.330.58		46.342.358	136.001,05
Total	-	2.278.485.543	6.686.678.04		2.082.583.008	6.111.762,31
LESS: 1.Administrative expenses	545.121.961			420.287.908		
Selling expenses	1.173.961.961			997.987.731		
Financial results	149.029.644	1.868.113.566	5.482.358.23	187.483.111	1.605.758.750	4.712.424.80
Total operating results		410.371.977	1.204.319,82		476.824.258	1.399.337,51
II. LESS: Extraordinary results	_			_		
Extraordinary & Non-operating						
Income-Profits	41.921.989			58.986.509		
Extraordinary & Non-operating						
Expenses-Losses	66.057.938			169.890.794		
Provisions for extraordinary risks	30.949.024	55.084.973	161.658,03	36.963.000	147.867.285	433.946,54
Operating & extraordinary results (profits)		355.287.004	1.042.661,79		328.956.973	965.390,97
LESS: Total depreciation of fixed assets	146.055.308			87.211.667		
Less:						
Depreciation included in the operating cost	119.279.308	26.776.000	78.579,60	74.789.808	12.421.859	36.454,47
NET RESULTS (PROFIT) BEFORE TAXES		328.511.004	964.082,18		316.535.114	928.936,50
PLUS: Proportion of minority shares	=	116.241.897	341.135,43	_	-17.529.991	-51.445,31
NET CONSOLIDATED GROUP RESULTS	-	444.752.901	1.305.217,61	_	299.005.123	877.491,19

- There are no pledges against the fixed assets
- . There are neither disputes pending nor referred to arbitration
- 2. There are neither disputes pending nor referred to arbitration nor any court judgements or pronouncements of arbitrators that could significantly affect the financial position of the Company.

  5. Employed personnel: 206 people.

  6. These financial statements are composed on the basis of the same accounting principles which are used to prepare the financial statements at the end of the fiscal year.

  7. The latest revaluation of the fixed assets value took place during the fiscal year 2000 according to L. 2065/92

Thessaloniki, July 31 2001

THE PRESIDENT & MANAGING DIRECTOR THE VICE PRESIDENT THE FINANCIAL DIRECTOR

THE DIRECTOR OF THE ACCOUNTING DEPARTMENT

D.CONSTANTINOU K.CONSTANTINOU I.C. No L 119476 I.C. No Z 905961 I.C. No K. 178403

### AUDITORS REPORT

AUDITORS REPORT

To the Shareholders of "SOCKRATES D. CONSTANTINOU & SON S.A."

We have conducted the audit on the above consolidated Financial Statements of "Socrates D. Constantinou and Son S.A." and its subsidiaries from January 1 2001 until December 31 2001 according to the provisions of article 6 of P.D 360/1985 as amended by the article 90 of Law 2533/1997 by applying the standards and requirements accepted by the Institute of Certified Auditors-Accountants and the auditing procedures that we considered pertinent and we didn't realize any inconsistencies or manisons that can significantly affect both the consolidated asset structure and the financial position of the parent company and the consolidated results appearing on them. We have examined the books of account and records keep by the Company and we obtained all the information and explanations which we needed for the purpose of our audit. The Company applied properly the General Accounting Plan. No change in the inventory valuation has been made as compared with that of the corresponding previous period, in the consolidation are also included the financial atstements that are not accompanied by an auditors' repension and which representage of 12.5% and 8.3% of the consolidated total tumover and total assets and due to their minor importance no audit was held on them. From our audit the following arose: 1). In order to cover contingencies that might arise from receivables and cheques overdue as well as for doubtful-consteted trade and trade debtors amounting to GrD 457,000,000 approximately, the company is amanagement has set up a provision in accounting 10,500 approximately, the company is amanagement has set up a provision in accounting 10,500 approximately, the company is amanagement has set up a provision in accounting 10,500 approximately, the company is amanagement has set up a provision in accounting 10,500 approximately, the company is amanagement has set up a provision in accounting 10,500 approximately, the company is amanagement has set up

Athens, July 31, 2002 The Auditor Michalis K. Hatzipavlou A.M. SOEL 12511 DELOITTE & TOUCHE S.A.