



## Socrates D. Constantinou & Son S.A.

CONSOLIDATED FINANCIAL STATEMENTS  
AS OF DECEMBER 31, 2001

ASSETS	12 / 31/ 2001		12 / 31/ 2000	
	<i>in GrD</i>	<i>in EURO</i>	<i>in GrD</i>	<i>in EURO</i>
<b>B. ESTABLISHMENT EXPENSES</b>	111.498.422	327.214,74	169.092.879	496.237,36
<b>C. FIXED ASSETS</b>				
<b>II. Tangible Assets</b>	3.257.430.555	9.559.590,77	2.864.670.612	8.406.957,04
Less: Accumulated Depreciation	1.465.402.645	4.300.521,34	1.209.295.521	3.548.923,02
	<u>1.792.027.910</u>	<u>5.259.069,43</u>	<u>1.655.375.091,00</u>	<u>4.858.034,02</u>
<b>III. Participations &amp; other long term receivables</b>	22.861.602	67.092,01	24.343.042	71.439,59
<b>Total Fixed Assets</b>	<b>1.814.889.512</b>	<b>5.326.161,44</b>	<b>1.679.718.133</b>	<b>4.929.473,61</b>
<b>D. CURRENT ASSETS</b>				
<b>I. Inventories</b>	4.146.243.564	12.167.992,85	3.522.476.735	10.337.422,55
<b>II. Customers</b>	3.162.877.236	9.282.104,87	2.814.218.723	8.258.895,74
Other Receivables	6.194.540.042	18.179.134,39	6.616.786.128	19.418.301,18
<b>III. Securities</b>	13.700.000	40.205,43	13.700.000	40.205,43
<b>IV. Cash at bank and in hand</b>	322.172.802	945.481,44	118.804.827	348.656,87
<b>Total Current Assets</b>	<b>13.839.533.644</b>	<b>40.614.918,98</b>	<b>13.085.986.413</b>	<b>38.403.481,77</b>
<b>E. TRANSIT DEBIT BALANCES</b>	2.608.491	7.655,15	38.519.266	113.042,60
<b>TOTAL ASSETS (C+D+E)</b>	<b>15.768.530.069</b>	<b>46.275.950,31</b>	<b>14.973.316.691</b>	<b>43.942.235,34</b>
<b>ASSET MEMO ACCOUNTS</b>	665.652.206	1.953.491,43	988.129.853	2.899.867,51
LIABILITIES & EQUITY	12/ 31/ 2001		12/ 31/ 2000	
	<i>in GrD</i>	<i>in EURO</i>	<i>in GrD</i>	<i>in EURO</i>
<b>A. SHAREHOLDERS' EQUITY</b>				
<b>I. Paid in share capital</b> (5,124,000 shares X 200 GrD per share)	1.542.324.000	4.526.262,66	1.542.324.000	4.526.262,66
<b>II. Share premium account</b>	4.140.192.000	12.150.233,31	4.140.192.000	12.150.233,31
<b>III. Revaluation -Investment grants differences</b>	442.466.282	1.298.507,06	315.946.242	927.208,34
<b>IV. Reserves</b>	437.261.970	1.283.233,95	413.360.434	1.213.090,05
Less: Consolidation differences	-2.301.386.204	-6.753.884,68	-2.260.110.936	-6.632.754,03
<b>V. Prior periods' results</b>	1.170.739.878	3.435.773,67	1.107.781.527	3.251.009,62
<b>IX. Minority rights</b>	-243.904.645	-715.787,66	-71.127.215	-208.737,24
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<u>5.187.693.281</u>	<u>15.224.338,32</u>	<u>5.188.366.052</u>	<u>15.226.312,70</u>
Results 1/1/-12/31/2001	530.515.702	1.556.905,95	627.789.842	1.842.376,65
Tax audit differences	-90.625.371	-265.958,54	--	--
	<u>439.890.331</u>	<u>1.290.947,41</u>	<u>627.789.842</u>	<u>1.842.376,65</u>
<b>B. PROVISIONS FOR LIABILITIES &amp; EXPENSES</b>	192.448.211	564.778,32	167.780.030	492.384,53
<b>C. LIABILITIES</b>				
<b>I. Long term liabilities</b>	103.604.292	304.047,81	912.438.113	2.677.734,74
<b>II. Short term liabilities</b>	9.726.795.429	28.545.254,38	7.799.996.445	22.890.671,89
<b>Total Liabilities</b>	<b>9.830.399.721</b>	<b>28.849.302</b>	<b>8.712.434.558</b>	<b>25.568.407</b>
<b>D. TRANSIT CREDIT BALANCES</b>	118.098.525	346.584,08	276.946.209	812.754,83
<b>TOTAL LIABILITIES &amp; SHAREHOLDERS' EQUITY (A+B+C+D)</b>	<b>15.768.530.069</b>	<b>46.275.950,31</b>	<b>14.973.316.691</b>	<b>43.942.235,34</b>
<b>E. LIABILITIES MEMO ACCOUNTS</b>	665.652.206	1.953.491,43	988.129.853	2.899.867,51



**Socrates D. Constantinou & Son S.A.**  
**PROFIT & LOSS STATEMENT**  
 (1/1/2001 - 12/31/2001)

PROFIT AND LOSS STATEMENT		12 / 31 / 01		12 / 31 / 00	
	<i>in GrD</i>	<i>in EURO</i>	<i>in GrD</i>	<i>in EURO</i>	
<b>I. Operating results</b>					
Sales	13.444.262.144	39.454.914,58	13.800.986.245	40.501.793,82	
Less: Cost of sales	9.444.572.637	27.717.014,34	9.911.642.602	29.087.725,90	
<b>Gross Margin</b>	<b>3.999.689.507</b>	<b>11.737.900,24</b>	<b>3.889.343.643</b>	<b>11.414.067,92</b>	
Plus: Other Operating Income	338.799.765	994.276,64	275.438.839	808.331,15	
<b>Total</b>	<b>4.338.489.272</b>	<b>12.732.176,88</b>	<b>4.164.782.482</b>	<b>12.222.399,07</b>	
LESS: 1. Administrative expenses	1.150.155.909		833.388.448		
2. Selling expenses	2.407.820.979		2.134.491.432		
3. Financial results	368.620.417	3.926.597.305	426.450.073	3.394.329.953	9.961.349,83
<b>Total operating results</b>	<b>411.891.967</b>	<b>1.208.780,53</b>	<b>770.452.529</b>		<b>2.261.049,24</b>
<b>II. LESS: Extraordinary results</b>					
Extraordinary & Non-operating Income-Profits	183.842.473		131.813.785		
Extraordinary & Non-operating Expenses-Losses	118.888.081		103.806.738		
Provisions for extraordinary risks	53.049.007	-11.905.385	52.613.089	24.606.042	72.211,42
Operating & extraordinary results (profits)	423.797.352	1.243.719,30	745.846.487		2.188.837,82
LESS: Total depreciation of fixed assets	404.876.048		295.213.233		
Less:					
Depreciation included in the operating cost	351.353.508	53.522.540	204.425.117	90.788.116	266.436,14
<b>NET RESULTS (PROFIT) BEFORE TAXES</b>	<b>370.274.812</b>	<b>1.086.646,55</b>	<b>655.058.371</b>		<b>1.922.401,68</b>
LESS: Proportion of minority shares	-160.240.890	-470.259,40	27.268.529		80.025,03
<b>NET CONSOLIDATED GROUP RESULTS (PROFIT) BEFORE TAXES</b>	<b>530.515.702</b>	<b>1.556.905,95</b>	<b>627.789.842</b>		<b>1.842.376,65</b>

**NOTES:**

- There are no pledges against the fixed assets
- There are neither disputes pending nor referred to arbitration nor any court judgements or pronouncements of arbitrators that could significantly affect the financial position of the Company.
- Employed personnel : 149 people.
- These financial statements are composed on the basis of the same accounting principles which are used to prepare the financial statements at the end of the fiscal year
- The latest revaluation of the fixed assets value took place during the fiscal year 2000 according to L. 2065/92
- The breakdown of the company's business activities by category on the 12/31/2001 according to the 4-digit ranking of the of the sectors STACOD91
 

51.42 Wholesale of clothes and footwear	GrD 68.740.041
51.43 Wholesale of household electrical appliances	GrD 798.262.156
51.44 Wholesale of porcelain and glassware	GrD 8.550.282.580
51.47 Wholesale of other householdware	GrD 729.568.147
51.56 Wholesale of other intermediate products	GrD 207.499.472
<b>Total</b>	<b>10.354.352.396</b>

Thessaloniki, February 21 2002

THE PRESIDENT & MANAGING DIRECTOR

THE VICE  
PRESIDENT

THE FINANCIAL  
DIRECTOR

THE DIRECTOR OF  
THE ACCOUNTING  
DEPARTMENT

**D.CONSTANTINOU**  
I.C. No L 119476

**K.CONSTANTINOU**  
I.C. No Z 905961

**G. MAKRIS**  
I.C. No K. 178403

**T. FYTILIS**  
I.C. No TH 164486

**AUDITORS REPORT**

**To the Shareholders of "SOCRATES D. CONSTANTINOU & SON S.A."**

We have conducted the audit on the above Financial Statements of "Socrates D. Constantinou and Son S.A." from January 1 2001 until December 31 2001 according to the provisions of article 6 of P.D 360/1985 as amended by the article 90 of Law 2533/1997 by applying the standards and requirements accepted by the Institute of Certified Auditors-Accountants and the auditing procedures that we considered pertinent and we didn't realize any inconsistencies or omissions that can significantly affect both the asset structure and the financial position of the company and the results appearing on them. We have examined the books of account and records kept by the Company and we obtained all the information and explanations which we needed for the purpose of our audit. The Company applied properly the General Accounting Plan. No change in the inventory valuation has been made as compared with that of the corresponding previous period. From our audit the following arose: 1). In order to cover contingencies that might arise from receivables and cheques overdue as well as for doubtful-contested trade and trade debtors amounting to GrD 373.000.000 approximately, the company's management has set up a provision amounting to GrD 174.000.000 approximately which is considered adequate. 2) the firm relying on opinion 205/88 of the plenary session of the Administration Legal Advisors and on article 10 of L. 2065/1992 has set up a provision for members of staff that is entitled to get a pension till the end of the next period. In our opinion the amount of the provision for staff's retirement benefits should concern all the company's employees independently of the fact that they are entitled to get a pension. If the company had formed a provision in accordance with this method the cumulative amount would be GrD 130 million from which GrD 20 million will burden the current fiscal year and GrD 110 million will burden the previous fiscal years. 3) The account "Participations in affiliated companies" includes the acquisition cost of the shares of non-listed companies amounting to GrD 2,915,280,395 which according to the latest published balance sheet ending on December 31st 2001 will have a book value amounting to GrD 858,210,127. The company following the tax legislation (art. 28 par. 5 of P.D 186/1998) and judging that the difference amounting to GrD 2,263,886,048 stems from intangible assets that have not been evaluated (representation agreements of foreign houses) has evaluated these shares in their acquisition cost and not in their book value as it stated by art. 43 par. 6 of Law 2190/1920. According to the audit we have conducted, we have realised that the above Financial statements, result from the company's books and records and after taking into consideration our-above mentioned remarks, the do not contain any inconsistencies or omissions that can significantly affect both the appearing asset structure and financial position of the company for the fiscal year ending December 31 2001, and the results for the period ending at that date in conformity with legal requirements and the accounting principles which have been generally applied on a basis consistent with that of the previous fiscal year.

Athens, February 21, 2002  
 The Auditor  
 Michalis K. Hatzipavlou  
 A.M. SOEL 12511  
 DELOITTE & TOUCHE S.A.